

## Hillsdale Free Public Library

Board of Trustees

April 9, 2012

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*In attendance were: Barbara Braun, Marie Hanlon, Warren Harris, Guy Mulé, Kathleen Scordato, Gary Weir, Barbara Wertheim*

*Also present: David Franz, Director of the Library*

*Excused: Joanne Miano, Allen Saslowsky*

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Mr. Harris, President, called to order a meeting of the Trustees of the Free Public Library of Hillsdale, Bergen County, New Jersey. Notice of this meeting was transmitted to the newspaper of record, filed with the Borough Clerk, and posted on the Library's website and bulletin board, in accordance with the Open Public Meeting's Law.

The meeting was called to order at 7:42 PM. The Board reviewed the March minutes. Mr. Mulé made a motion to accept the March minutes, Ms. Scordato seconded. Unanimous vote of approval.

Public invited to speak: No one was present.

President's Report: Mr. Harris:

- ❖ The Board will move at the end of this meeting to the new patrons' Open House. Mr. Harris graciously thanked all Board members for their donations of refreshments and making arrangements for a gift basket.
- ❖ Harry Carson Book Talk and signing will be on Thursday evening, June 7<sup>th</sup>, (*Mr. Carson used to play for the NY Giants*). He is speaking at the Oradell Library in May. Mr. Weir suggested that we pre-order books. This event would tie in well with Father's Day gifts.

Treasurer's Report: Mr. Mulé: The Library is fiscally sound.

Director's Report: Mr. Franz:

- ❖ Woodcliff Lake memberships: Mr. Franz received a check for two vouchers. He submits vouchers monthly. 145 patrons have signed up with another 12 being processed. The highest membership total previously was 181 families. Mr. Mulé asked about Woodcliff Lake's payments thus far and payments received cover about half of the families; WL is about two months behind. We have exceeded what we budgeted for.
- ❖ The Children's Room repairs are complete and many materials were made available to the public throughout the repairs. It looks wonderful! Mr. Franz commended the staff that worked so hard during the project.
- ❖ He attended the Public Library Association conference with Laura and he will be happy to share information with board members.
- ❖ Mr. Franz is investigating a partnership with Better World Books, an organization that sells remainders from used book sales and provides a percentage back to the library.
- ❖ Mr. Franz visited the Princeton Library and they dramatically increased revenue from used book sales by rearranging their book sale location and procedures. They net \$75,000 yearly in used book sales.
- ❖ Mr. Franz spoke about "red laser". It is an iPhone app that scans a barcode in a book and finds the going 'used rate' from multiple sites. He would like to move the baseball case into the front foyer and put more used books where the baseball case is currently located.

- ❖ Ebooks, the new downloadable BCCLS service, is live. Paycards for non-resident cards are temporarily inactive; Mr. Franz is working with BCCLS to rectify this.

The next Library Board meeting will be on May 14, 2012. Ms. Wertheim moved to adjourn the meeting, Ms. Braun seconded. The meeting officially adjourned at 8:05 PM. Members adjourned to the Open House upstairs.

Respectfully submitted,  
*Deirdre Danaher*  
Recording Secretary